



STATE OF CONNECTICUT
DEPARTMENT OF MENTAL HEALTH AND ADDICTION SERVICES
A Healthcare Service Agency

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Governor

Thomas A. Kirk, Jr., Ph.D.
Commissioner

Engineering Services Section

VIA FAX

October 29, 2003

Mr. Robert Foege,
President
Standard Pneumatic Products
78 S. Main St.
Newtown, CT 06470

Re: Universal Auto-Dual Air Compressor Controllers

Dear Mr. Foege,

I have recently visited the DMHAS facilities which received the Auto-Dual Air compressor controllers and wanted to share some of the unsolicited positive comments relayed by our maintenance staff touting the value and improved operational benefits of the controllers themselves, as well as the cooperation and support received by your company as part of the installation. Since installation, the staff has not had a need to "tend" to the operation of the compressors as they did previously. The system works flawlessly to ensure unloaded startups, as well as auto modulating lead-lag control.

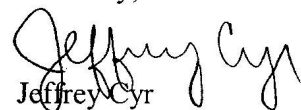
Before, a faulty operational condition could have gone days before being noticed, potentially causing irreversible damage. The new system of monitoring controls immediately triggers emergency shutdown and alerts building staff to these conditions via alarm to allow for prompt corrective measures to be taken which improves overall system reliability and avoids potential expenses caused by damage. The operational energy efficiency gained by preventing excessive idling run-time is an added bonus.

Unbeknownst to us, the upgrading of the controller caused us to realize the settings on the motor starters, which clearly needed adjusting, had been causing undue stress on the motors, but still shy of causing breaker trips.

This easy to install system has replaced archaic compressor control systems (ie: troublesome float type tank drains....) and brought them up to modern day electronic standards.

This device has successfully lowered maintenance costs while simultaneously extending equipment life and reducing energy consumption. I would recommend this product to anyone wanting to modernize their controllers.

Sincerely,


Jeffrey Cyr
Leadership

(AC 860) 262-5300
Holmes Drive P.O. Box 351 Middletown, Connecticut 06457
www.dmhas.state.ct.us
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